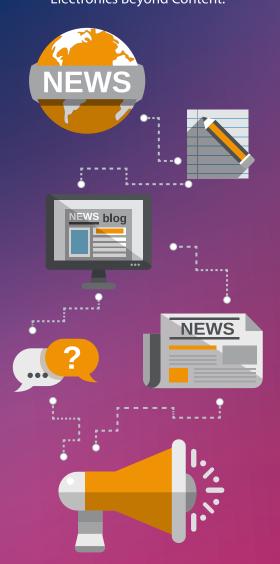
# smttoday MEDIA KIT





## an introduction

## our team, our process

Born in 2013, SMT Today is a team bursting with years of experience in online and offline marketing. Creating the first high quality, industry leading magazine for the world of electronics, we quickly grew to be the clear market leader.











issue

New Year Edition 2025 Editorial Deadline 1<sup>ST</sup> DECEMBER 2024

issue

**IPC APEX EXPO Editorial Deadline** 1<sup>ST</sup> FEBRUARY 2025

issue

PCIM Europe **Editorial Deadline 31<sup>ST</sup> MARCH 2025** 

issue

Summer Edition 2025 Editorial Deadline 31<sup>ST</sup> MAY 2025

SMTA Guadalajara Editorial Deadline 1<sup>ST</sup> AUGUST 2025

issue

Semicon West/SMTAi **Editorial Deadline** 1<sup>ST</sup> SEPTEMBER 2025

issue

productronica **Editorial Deadline** 14TH OCTOBER 2025

issue

I have engaged the SMT Today team as part of the marketing solution at Koh Young America for a few years now, and I could not be more satisfied.

> The team has helped me further elevate our brand with their creativity, passion, and communication. When we discuss a concept or plan, I know they will deliver outstanding content and design. They are a results-orientated group that I highly recommend.

- Brent Fischthal, Head of Global **Marketing, Koh Young America** 

## our team

We are a team of strategic thinkers, creative geniuses and technical gurus. What we share is our passion for the electronics industry and delivering outstanding results for our clients.

## our process

We really know our industry, but first we want to find out more about your business, your clients and your goals.

Then we begin our magic... We position your brand where it needs to be in front of the right eyes, on the best platform and at that perfect moment.

## coming to a trade show near you

The SMT Today team are driven to promote great content •••••• •••••• 00 across the most dynamic and engaging platforms for the 00 0000 00 000000 electronics industry. •••••• 0000 0000 000000 global innovation ..... 0000 0000 We showcase outstanding innovation from around the 0000 0 0 000 00 00 . . globe alongside the latest news and hot topics. ...... 00 000 • • • • • • • • • • • • • ....... ..... ..... .... . ...... 000 0000000 000 ... •••• ...... 000 000000000 ...... ..... . . . . . . . . . . . . . . . . ...... ...... ...... . . . . . . . . . . . . . . . . 0.0 ........................ 0000 . . . . . . . . ...... ......... . . . . . . . . . . . . . 000000 ... ..... .. ...... . . . . . . . . . . . . . 00000 ......... 00000 00000000 ......... 0000 . . . . . . . . . ------00000 0000 00000 ....... 00000 0000 ........... 00000 ......... 0 000 0000 0 0 ........ **SMTA** ......... 00000 ...... ............ International 00000 ...... 00000 ..... 000 0 ................ 00000 0 0 .... 0 0 October 20-23 2025 ................ 0000 0 0 Rosemont, Illinois ...... . . . . . . . . . . 00000 00 . SEMICON\* 000 productronica October 7-9 2025 November 18-21 2025 ...... SMART Phoenix, Arizona Munich. Germany . . . . . . . . . . . . . . . SMT&PCB ...... ASSEMBLY + 1 . . . . . . . . . . ....... LONG ISLAND . . . . . . . . . . .......... April 2-4 2025 SMTA Suwon, South Korea 00 ----.............. 0000 0000 September 10 2025 ...... 000000 00000 00000 00000 Long Island, New York ••••• 0000 000 00000 0000 00000 . . . . . . . . . . . . . 000 . . . . . . . . . . . . 0000 . March 18-20 2025 ...... ... ...... . . . . . . . . . . . . . Anaheim, California ...... ...... ... .... ..... ..... 00000 ...... ..... 00000000 00000 . . . . . . . . . . . . . ••••• ...... 000 0 GUADALAJARA ••••• ...... . . . . . . . . . . **EUROPE** SMTA . . . . . . . . . . . . . . . . 000000000 0.0 . . . . . . . . . . . . . ...... . . . . . . . . . . ...... May 6-8 2025 . . . . . . . . . . . . . . . . . . . 0 0 ...... . . . . . . . . . 000000 ...... September 17-18 2025 Nuremberg, Germany . . . . . . . . . . 0000000 ...... Guadalajara, Mexico . . . . . . . . . 00000 . . . . . . . . . . . . . . . . . . . 0000000 000 0000000 000000 00000 . . . . . . . 0 0 00000 0 0 0000 0 0 0 0 0000 . . . . 000

You will spot us at all the major trade shows.

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0000 hello@smttoday.com www.smttoday.com

# premium magazine high quality





4.500+

**Av. Prints** 

Per Issue









125.000+

Av. Digital Reach Per

## technical data

# specifications

- · 7 ISSUES PER YEAR
- ALL ADVERTISING WITHIN MAGAZINES ARE FULL PAGES
- · CONTENT:-
- Articles
- Press Releases
- · High Res Images

READERSHIP SECTORS

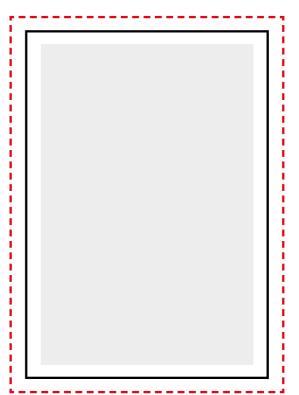
Semiconductor
Automotive
Medical
Defence
Aerospace

## TOP READERSHIP TITLES

Senior Leadership Company Owners Engineers Procurement Marketing

## Print Advertising Specifications - 216mm wide x 303mm high

Please send final artwork to hello@smttoday.com



### KEY

Full page trim dimensions
210mm wide by 297mm high.
(8.26" wide by 11.7" high.)

"Safe" Area for content 200mm wide by 287mm high. (7.9" wide by 11.3" high.)

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- full page bleed dimensions
216mm wide by 303mm high.
(8.5" wide by 11.9" high.)

Artwork to be supplied CMYK, 300dpi print ready PDF.

Full page artwork to be supplied at 216mm wide x 303mm high - this will include the 3mm (0.15") bleed all round. This will be trimmed during the print process to produce the final size of 210mm wide x 297mm high. This ensures ink will bleed off the edge of the page.

Text content to be no less than 5mm (0.2") from finished edge.

hello@smttoday.com

## news website & e-newsletter

reach your audience

#### **NEWS WEBSITE**

- UPDATED DAILY WITH LATEST PRESS RELEASES
- OPPORTUNITY TO BE FEATURE ON WEBSITE NEWS
- PLATFORM USED BY INDUSTRY PROFESSIONALS
- ADVERTISING OPPORTUNITIES
- · Small/Medium/Large Banners
- · Side Banners
- Top Rotating Banner (Only 3 At One Time)

#### **E-NEWSLETTER**

- DELIVERED TO FULL DATABASE WEEKLY
- · Featured Headliner
- Top Stories
- Advertisements



## 50,000+ web visitors per month







# technical data

Website Advertising Specifications Please send final artwork to hello@smttoday.com

Artwork to be supplied **RGB**, **72dpi**, **JPEG** or **GIF** format.

Top Page Ad

1070px wide by 200px high

Large Ad

696px wide by 400px high

Small Sidebar

138px wide by 230px high

Medium Sidebar

324px wide by 186px high

Responsive Ad (required)

1070px wide by 200px high



**E-Newsletter Specifications -**Please send final artwork to hello@smttoday.com

Artwork to be supplied **RGB, 72dpi, JPEG or GIF format.** 

Full width banner dimensions **660px wide by 120px high** 

Block ad dimensions

1280px wide by 1080px high



## bespoke email marketing

- CAN BE DESIGNED FROM GIVEN **BRIEF OR YOUR OWN HTML**
- DELIVERED TO FULL DATABASE OF INDUSTRY PROFESSIONALS
- HIGH CLICK THROUGH RATE
- GIVE YOURSELF THE POWER OF DIRECT LEAD RETRIEVAL
- OWN CONTACTS CAN BE UPLOADED
- BOOSTS OFF-SITE SEO. **RESULTING IN ENGAGEMENT**





31% open rate

per unique opens campaign considered high-achieving

3.8% click through rate

# **smt**creative

We like to see ourselves as an extension of your marketing department. Building and executing full marketing plans to drive your business.











## capabilities

### **DESIGN FOR PRINT**

- Product Brochures
- Leaflets
- Booth Graphics
- Printed Advertising
- Machine Specs
- Stationery

#### **DIGITAL DESIGN**

- Web Ads
- Newsletter Ads
- Bespoke Emails
- Social Media Assets
- Digital Brochures
- Screen Designs
- Image Retouching
- Animated GIFs

#### **WEB DESIGN**

- Design
- Optimization
- UI Design
- Building and Maintaining

### **SOCIAL MEDIA**

- Post & Story Design
- Annual / Monthly Calendars
- Planning & Scheduling
- Optimizing Profiles
- Engagement
- Targeted Ad Placements
- Message Management

between 17-28% open rate

campaign considered high-achieving between 6-17% click to open rate

11.6% clicks

campaign considered high-achieving between 2-5% click through rate

## social media management

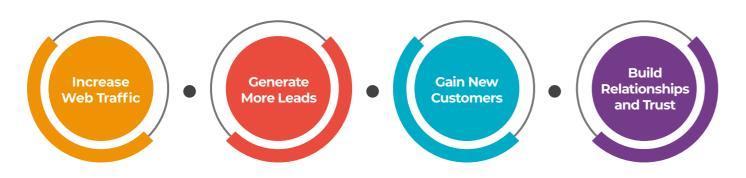
## connect with your customers

#### **BEING SOCIAL**

- Connects directly with your existing and potential customers
- Appeals to professionals in your specific industry, as well as users interested in the field or possibly thinking of changing career
- Conveys branding and messaging across platforms at all time
- Targeted advertising opportunities, reach customers with specific criteria i.e. demographics, job title, industry, region, interests, job experience etc.
- Creates call to actions which compels engagement to conversions.
- Positions business at the forefront of field in adapting networking to the digital world.
- · Capitalises on strengths.
- · Encourages customer endorsements.

### WHY DOES IT MATTER?

- Users are more comfortable using this method as opposed to direct sales marketing.
- Gen Z are entering the work force and land of consumerism - these digital natives generally seek authenticity, and prefer socially responsible businesses.
- Consumers are becoming much harder to sell to.
   In a scary world with a struggling economy, people are more likely to turn to companies that make the world a better place.
- Consumers now call brands out if they think they are driving them to a platform just to transact.
- The way to engage customers online is simply to inspire them, provoke thoughts, excite them or appeal to their emotions.
- Content opens the door for two-way communication, which is crucial for building trust and letting customers know that you appreciate their business.



# goals that align with business objectives marketing is changing



#### **FLEXIBLE PACKAGES**

- · Varied offerings available.
- Campaigns can be adapted at any time.
- · Creative support where required.
- · Multiple channels or solo focus.

#### **BESPOKE TO YOUR NEEDS**

- Full management or one-off targeting using (SMT Today) third party platforms.
- Monthly calendar, artwork and accompanying text provided.
- Appropriate tagging implemented.
- · Quarterly statistical report provided.
- Monthly communication and meetings with account manager.

Business Objective	Social Media Goal	Metric
Drive leads and sales	Conversions	Website clicks, email signups, customer contact
Grow the brand	Awareness	Follows, shares, profile branding
Improve customer experience and retention	Consumer / Engagement	Testimonials, comments, likes, @shares
Online reputation management	Conversions / Engagement	Website clicks, email signups, comments, likes, shares

hello@smttoday.com







# market the smart way own your platform

An online presence isn't just a website, it's the whole package. Active social channels play a vital part in engaging with your customers and building trusting relationships. Our marketing experts will build a strategy and monitor results, ensuring your brand stays on trend.



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